



GROWING TOGETHER

Mass Timber Sales Representative m/f/d

Sales area East Coast, USA (ref. nr. HA-0084)

YOUR DUTIES

Identifying, acquiring new and maintaining prospective customers for our mass timber product portfolio and project business development | Consulting, offer tracking, sales and order management in your sales region | Link between our American customers and our technical sales and engineering departments in Austria

YOUR ADDITIONAL RESPONSIBILITIES

Attending conferences, meetings and industry events | Continuing work with timber promoters to increase binderholz's visibility in relevant US markets | Developing quotes and proposals for clients | Provide technical information, specification documents and samples | Prepare and present rough order of magnitude pricing

YOUR PROFILE

Sales experience within construction industry and relevant market knowledge | Strong communication, people skills, and ability to multitask | Other languages beneficial | High willingness to travel in the defined sales area from home office | Teamplayer with the ability to work independently and reliable

OUR OFFER

After your individual training period in our successful family owned company, we offer a diversified and self-responsible sales position, with further development perspective and attractive conditions such as competitive health benefits, 401 (k) and remote work / home office opportunity with company laptop & mobile phone

Full-range supplier of solid wood products and innovative mass timber solutions

At the family-managed company binderholz around 5,000 employees share their passion for wood at 29 group-wide production and sales sites in Austria, Germany, Finland, UK, Latvia and the USA. binderholz produces sustainably and efficiently according to the zero-waste principle and recovers 100% of the resource of timber. The products are exported all over the world.

binderholz is producing and distributing binderholz mass timber products (CLT, GLT) and offers integrated solutions for mass timber construction projects. For our further development within the North American market, we are seeking a key individual with sales focused results and a technical sales knowledge of mass timber projects. This position can be performed remotely in home office from any location within the US. The employer is the Binderholz Mass Timber LLC.

Privacy notice Your application will be handled within the headquarter of the Binderholz GmbH in Fügen, Austria, according to the regulations of the GDPR.



Interested?

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Job Vacancies